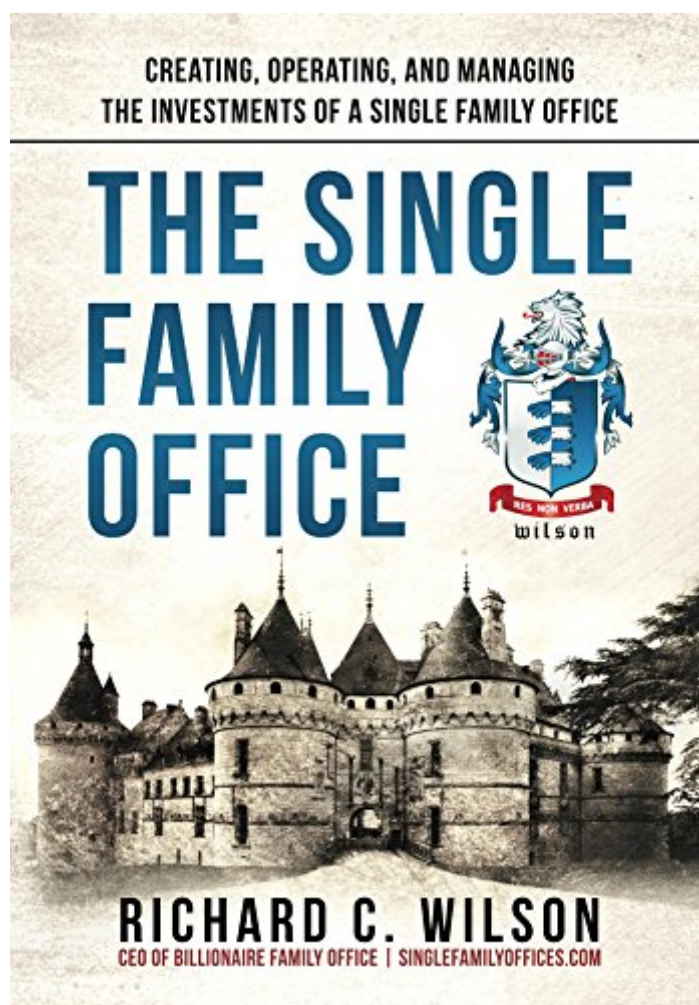


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# Single Family Office: Creating, Operating & Managing Investments Of A Single Family Office



## Synopsis

The Single Family Office: Creating, Operating & Managing the Investments of Single Family Offices is the first book to focus on providing transparent case studies, best practices, mistakes to avoid, and models to follow if you are looking to run a single family office or have one started for your family or client. As of 2015 when this book was published, we believe it transparently quotes and interviews more single family offices than every other book in print today combined. To add another dimension of value to the text, and to make it more interactive at the same time we have included 40+ videos & audio interviews, and over 9 hours worth of recorded webinar content for you to stream or download for free. Our hope is that this text will become a central resource and guide for families around the world and for generations to come.

Richard C. Wilson is CEO of The Miami Family Office, a \$500M AUM single family office a single family office. Richard is also the founder of Wilson Holding Company which employs over 30 professionals and produces over \$10M a year in revenue through various operating businesses which include Billionaire Family Office and The Family Club, the largest membership-based family office association (FamilyOffices.com), along with holdings in the training, single family office management (SingleFamilyOffices.com), investment conference, search, data research, physical bullion, private equity (PrivatEquity.com), food, and energy industries. Richard is currently helping a \$300M net worth family start a family office, acting as a single family office CEO, providing advice and consultant help to multiple \$100M+ and \$1B families on their direct investments and positioning, and helping a \$1B+ family build their single family office advisory board. Richard has spoken at over 150 conferences in 17 countries and has the #1 bestselling book in the family office industry, The Single Family Office: Creating, Operating, and Managing the Investments of a Single Family Office. Richard has his undergraduate degree from Oregon State University, his M.B.A. from University of Portland, and has studied master's level psychology through Harvard's ALM program while previously residing in Boston. Richard currently resides on the island of Key Biscayne, Florida.

## Book Information

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## Customer Reviews

Mr. Wilson has done it again: written another excellent book! Starting on page 3, there are 4 free webinars offered that are downloadable. They are: Single Family Office Investing; Creating a Single Family Office; Direct Investing, Co-Investing, & Club Deals, and Family Office Investment Priorities. There are many more links to free video clips are also provided, which are short in nature (around 3 to 8 minutes in length) and are to the point. There is a ton of information in every chapter from other sources as well. Mr. Wilson interviews top Family Office Managers and Principles and gleans the very best information that is educational to those wanting to start a family office at any level or experience. I recently was able to take the knowledge from this book and apply it at a recent CIO and REI Allocation Summit and left with 32 new contacts and friends which includes 4 ~ 6 big (over \$100 Million) family offices. I highly recommend this book for anyone interested in learning more about family offices and working with them.

Just finished reading this Single Family Offices book by Richard Wilson. He has some excellent perspectives from the single family office CEO & CIO perspectives in this book and could even take the place of hiring an expensive family office consultant. My one critical comment is that while roughly 30% of the book is focused on starting a family office, I do wish it had even more details on this area...but it still is the best resource I have found so far on this topic. The family office advisor community is so small it needed a resource such as this just for single family offices. I also liked all of the additional resources provided throughout the book. Highly recommended.

Fantastic book just for the sheer amount of statistical information. All of the negative reviews are probably young kids who are not smart enough to find their own way in life. Wilson is not advocating that you enter into hedging, as some reviews have plainly stated. He has simply compiled information for those interested in connecting with other family offices and leveraging their resources. Fantastic, fantastic book. He also touches on the reasons behind family office discretion and his family governance chapter is second to none. Anyone who values "professionalism" for its own sake will absolutely love this book. A truly rare find. It will also serve most useful as a reference book to those interested in working for or running their own single family office.

As a manager of several single family offices, I feel this book does a great job of giving the reader a clearer understanding of the industry and some of the common challenges. I met Richard at an ACG sponsored family office panel in New York and he is the real deal. I love the active leadership role he is taking within the industry. I look forward to finding some cases to work on together and am anxious to get involved in his events.

Richard puts together content like no one else in the industry. He is masterful in eliciting expertise and experience sharing from leaders that are often considered unapproachable. I continue to read/watch/listen Richard's content because there is always takeaway value.

Very intriguing book, the few of its kind on single family offices. Richard's style of blending interviews with background explanations on theory makes it an enjoyable read for anyone looking to expand their knowledge on family offices. Well done Richard! Looking forward to the next one!

Book arrived quickly. An easy read for those of us not familiar with what is necessary to establish a family office. A lot of good in-depth information you need to consider before going the family office route.

Great book for learning how to set up your own investment office with out SEC regulation and using one persons money not the LP route of several peoples money.

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